

## **The Shell Petroleum Development Company of Nigeria Limited**

**Operator of the NNPC/ Shell/ EPNL/Agip Joint Venture**

**Tender Opportunity:**

**Provision of Well Completion Equipment and Services**

**Tender Ref: No: Ng01015319**

### **1.0 Introduction**

The Shell Petroleum Development Company of Nigeria (SPDC) in its role as operator of the NNPC/SHELL/TEPN/AGIP Joint Venture, on behalf of the Joint Venture, hereby invites reputable registered Nigerian companies (DPR registered and licensed) with proven experience in the provision of completion equipment and services to apply for selection into the bid list of the tender for SPDC drilling and completion including HPHT campaign activities. The proposed contract will commence in 2014 and remain active for 24 months with a one year extension option.

### **2.0 Scope of Work:**

The scope of work covered under the proposed project shall include but not be limited to the following;

- General pumping and Sand Control Services.
- General Completion Services.
- Liner Hangers including HPHT/Packers/Plugs/Expandable completions.
- General Wireline Services and well-testing services

The work will be carried out across SPDC's Eastern and Western Division and there is no guaranteed minimum work as contracts emanating from this tender will be managed by Call-Offs.

### **3.0 Mandatory Requirements**

- To be eligible for this tender exercise, interested Contractors are required to be ore-qualified in (3.04.21) Well Completion Services, (3.04.38) Pumping Services, (3.04.19) Liner Float, Hanger and Running Equipment Services and (2.07.12) Completion Fluids and Additives in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive Invitation to Tender (ITT).
- To determine if you are ore-qualified and view the product/services category you are listed for. Open [www.nipexng.com](http://www.nipexng.com) and access NJQS with your log-in details, click on 'continue Joint Qualification Scheme tool', click on 'check my supplier status' and then click on 'supplier product group'

- If you are not listed in a product/service category in which you are registered with DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification & necessary update.
- To initiate the JQS per-qualification process, access [www.nipexng.com](http://www.nipexng.com) to download application form, make necessary payments and contact NipeX office for further action
- To be eligible, all Tenderers must comply with the Nigerian Content requirements in the NipeX system.

#### **4.0 Nigerian Content Requirements**

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and also provide the following requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company or the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
- International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary.
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians, Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach post experience of such patronage
- Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of post training record) for Nigerian

personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in.
- Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application of the certificates.

### **5.0 Closing Date**

Only Tenderers who are registered in the relevant NJQS product/ categories (3.04.21) Well Completion Services, (3,04.30) Pumping Services, (3.04.19) Liner Float, Hanger and Running Equipment Services and (2.07.12) Completion Fluids and Additives as at MARCH 19, 2014 by 6:00pm being the advert closing date and time shall be invited to submit Technical bids.

### **6.0 Additional Information**

- All cost incurred in registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/responsible personnel is up-to-date in their company profile in the NJQS database.
- SPDC shall communicate only with authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- This advertisement of “Invitation to tender” shall not be construed to be a commitment on the part of NNPC/SPDC to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SPDC and/or any of its partners. NNPC/SPDC reserves the right to take final decision on any of the documents received in the pre-qualification/Technical package.

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